

# **Procurement Essentials for Executives**

**Delivery Format:** LIVE Webinar **Course Structure:** 90 Minutes

Target Audience: Managers, Directors, and Executives in Canadian public sector

procurement

**Price**: \$5,995 for up to 25 participants each.

For pricing on a fully customized webinar please contact our office.

Executives and Elected Officials provide oversight to ensure that procurement processes are conducted fairly, legally and within corporate policy. This 90-minute interactive webinar provides a high-level overview of the foundational laws behind competitive contracting, identifies key risk areas in the procurement process and outlines the critical role that executives play in ensuring that their organization receives maximum value from procurement activities. Participants will identify the high-risk procurement activities in their own organization and discover strategies to mitigate those risks.

## **Learning Objectives**

- Identify high-risk areas in the procurement process.
- Discover tips to avoid supplier challenges and claims of unfairness.
- Consider how to avoid allegations of preference, bias and conflict of interest.
- Outline strategies to avoid personal and corporate liability.
- Highlight the appropriate role for executives during the procurement process.



#### **About**

Since 1980, The Procurement School has been helping Canadian public sector organizations realize maximum value through their procurement and contracting activities.

Incorporating the lates developments in adult education and curriculum design, our online and blended learning options capture the latest legal, practical, and business developments to empower procurement professionals to improve contract outcomes.

## Join

The Procurement School
Community – a place for
procurement professionals to
gather, engage, and learn.

### **Contact Us:**

Learn more about what The Procurement School could do for your organization and how we can tailor a session to your specific organizational needs, please contact us:

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the procurement school

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