

Revisiting the Binding vs Non-Binding Procurement Approach

Delivery Format: LIVE Webinar

Course Structure: 90 Minutes

Target Audience: Experienced individual contributors and Managers in Canadian public sector procurement

Pricing: \$3,500 for up to 25 participants each.

For pricing on a fully customized webinar please [contact our office](#).

As NRFPs move into the mainstream for many organizations it is time to revisit the risks and benefits, as well as debunk some myths and explore some recent legal twists that may signal the courts' willingness to step into the 'legal vacuum' left in the wake of NRFPs. If you aren't using NRFPs, should you be? If you are, when are they most appropriate, and are there complementary strategies that can contribute to the success of the process? While eliminating the risk of a challenge for breach of Contract A obligations, NRFPs can create other risks if not drafted with careful attention to the language used and the overall intent conveyed in the procurement document.

Learning Objectives

- Explore the implications of using an NRFP and debunk common myths about binding processes.
- Examine key decision factors for determining when an NRFP is the most appropriate tool.
- Review complementary processes that can contribute to NRFP success, including early engagement and collaboration with the market.
- Identify practical strategies for minimizing the risks and maximizing the benefits of the NRFP process.



WEBINARS FOR TEAMS

About

Since 1980, The Procurement School has been helping Canadian public sector organizations realize maximum value through their procurement and contracting activities.

Incorporating the latest developments in adult education and curriculum design, our online and blended learning options capture the latest legal, practical, and business developments to empower procurement professionals to improve contract outcomes.

.....

Join

[The Procurement School Community](#) – a place for procurement professionals to gather, engage, and learn.

Contact Us:

Learn more about what The Procurement School could do for your organization and how we can tailor a session to your specific organizational needs, please contact us:

hello@theprocurementschool.com
theprocurementschool.com
250-370-0041

the procurement school

The Atrium
#301 – 1321 Blanshard Street
Victoria, BC V8W 0B6