

Scope of Work Considerations

Delivery Format: LIVE Webinar

Course Structure: 90 Minutes

Target Audience: Experienced individual contributors and Managers in Canadian public sector procurement

Pricing: 3-tier pricing for up to 25 participants each.

Tier	Pricing	Details
Tier 1	\$3,500	Standard off-the-shelf webinar based on best practices.
Tier 2	\$4,500	Includes a 30-minute group interview with the client project sponsors to discuss delivery emphasis. Course content is <u>not</u> updated; however, the instructor will teach keeping the context of the group in mind.
Tier 3	Fully customized webinar - for details and pricing please contact our office .	

As a procurement professional, you know that drafting a thorough and precise Scope of Work is critical to realizing best value from the competitive process. So why do we continue to see cost overruns, damaged relationships and litigation resulting from poor scope definition even on major high-profile projects? The problem can usually be traced back to failure to devote sufficient time and resources to honing staff skills for what is arguably the most important aspect of procurement planning.

Drafting an effective scope statement is both an art and a science, and some new insights while exploring a structured approach can really help you get your Scope of Work nailed down before releasing your solicitation to the market.

Learning Objectives

- Recognize the effects a poorly defined scope statement can have on contract outcomes.
- Review the components and practice drafting an effective contract scope statement.
- Discuss how to ensure compliance with trade agreements.
- Discover tools to build into your contract that will help you keep the scope in check throughout the life of your project.



WEBINARS FOR TEAMS

About

Since 1980, The Procurement School has been helping Canadian public sector organizations realize maximum value through their procurement and contracting activities.

Incorporating the latest developments in adult education and curriculum design, our online and blended learning options capture the latest legal, practical, and business developments to empower procurement professionals to improve contract outcomes.

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hello@theprocurementschool.com
theprocurementschool.com
250-370-0041

the procurement school

The Atrium
#301 – 1321 Blanshard Street
Victoria, BC V8W 0B6