the procurement school . est.1980

Managing Contract Performance

Delivery Format: LIVE Webinar
Course Structure: 90 Minutes
Price: $3,500 for up to 25 participants

Much of the value of crafting and conducting a fair and transparent procurement process can be lost if no one manages the contract once it is in place. Although dispute resolution and conflict management skills are critical, your contracts must embed the tools and other contractual provisions that enable effective management. This interactive webinar will help you design effective performance management frameworks that help your end users ensure the contractor stays on track and demonstrate that your organization has received the value expected. The high-performing contractors love clear and reasonable contract expectations, so crafting effective measures and rectification provisions will also help create successful working relationships with your suppliers and set your procurement opportunity apart from others they may consider responding to.

Learning Objectives

- Explore the effect contract performance provisions have on relationships with contractors and the value you receive.
- Examine strategies to draft meaningful performance measures for your contracts.
- Recognize the importance of including a performance management plan in your contracts.
- Review specific contractual provisions that will assist with keeping performance in line with contract expectations.

WEBINARS
FOR TEAMS

About

Since 1980, The Procurement School has been helping Canadian public sector organizations realize maximum value through their procurement and contracting activities.

Incorporating the lates developments in adult education and curriculum design, our online and blended learning options capture the latest legal, practical, and business developments to empower procurement professionals to improve contract outcomes.

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Join

The Procurement School Community – a place for procurement professionals to gather, engage, and learn.

Contact Us:

Learn more about what The Procurement School could do for your organization and how we can tailor a session to your specific organizational needs, please contact us:

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