

Scope of Work Considerations

Delivery Format: LIVE Webinar

Course Structure: 90 Minutes

Price: \$3,500 for up to 25 participants

As a procurement professional, you know that drafting a thorough and precise Scope of Work is critical to realizing best value from the competitive process. So why do we continue to see cost overruns, damaged relationships and litigation resulting from poor scope definition even on major high-profile projects? The problem can usually be traced back to failure to devote sufficient time and resources to honing staff skills for what is arguably the most important aspect of procurement planning. Drafting an effective scope statement is both an art and a science, and some new insights while exploring a structured approach can really help you get your Scope of Work nailed down before releasing your solicitation to the market.

Learning Objectives

- Recognize the effects a poorly defined scope statement can have on contract outcomes.
- Review the components and practice drafting an effective contract scope statement.
- Discuss how to ensure compliance with trade agreements.
- Discover tools to build into your contract that will help you keep the scope in check throughout the life of your project.



WEBINARS FOR TEAMS

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Each webinar includes relevant content, as well as time for Q and A and lively discussion to encourage maximum interaction and participation.

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Contact Us:

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