

Unpacking Prequalification and Standing Offers

Investment: \$2,999

Duration: 90 Minutes

The CFTA and CETA have introduced new rules around pre-qualification. Do you understand the differences between the two sets of requirements? Is pre-qualification the same as setting up a Standing Offer, Vendor of Record or Corporate Supply Arrangement? What are the obligations related to each? This interactive webinar explores the nuanced complexities of the various rules, requirements and the implications of improper practices under the new regimes.

Learning Objectives

- Review CETA and CFTA requirements for pre-qualification and use of source lists.
- Explore the different forms and flavors of shortlisting in use by organizations like yours.
- Review the difference between a standing / corporate supply agreement and prequalification.
- Identify risks associated with getting it wrong.
- Examine strategies for maximizing the value of pre-qualification.



WEBINARS FOR TEAMS

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Each webinar includes relevant content, as well as time for Q and A and lively discussion to encourage maximum interaction and participation.

Contact Us:

Learn more about what The Procurement School could do for your organization and how we can tailor a session to your specific organizational needs, please contact us:

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