

Scope of Work Considerations

Investment: \$2,999

Duration: 90 Minutes

As a procurement professional, you know that drafting a thorough and precise Scope of Work is critical to realizing best value from the competitive process. So why do we continue to see cost overruns, damaged relationships and litigation resulting from poor scope definition even on major high-profile projects? The problem can usually be traced back to failure to devote sufficient time and resources to honing staff skills for what is arguably the most important aspect of procurement planning. Drafting an effective scope statement is both an art and a science, and some new insights while exploring a structured approach can really help you get your Scope of Work nailed down before releasing your solicitation to the market.

Learning Objectives

- Recognize the effects a poorly-defined scope statement can have on contract outcomes.
- Review the components and practice drafting an effective contract scope statement.
- Discuss how to ensure compliance with trade agreements.
- Discover tools to build into your contract that will help you keep the scope in check throughout the life of your project.



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