

## RFP Drafting: Navigating Non-Compliance

In a number of recent court cases, suppliers have successfully challenged procurement organizations for accepting non-compliant bids. In this interactive webinar, we examine key legal cases surrounding non-compliance and identify common pitfalls to avoid. Non-compliant responses can wreak havoc with your evaluation process and create both legal and business risk. We review practical strategies to help you minimize these risks and successfully navigate non-compliance when it does occur.

### Learning Objectives

- Explore the legal distinction between strict vs substantial compliance.
- Review the Supreme Court of Canada's main messages involving non-compliance.
- Analyze the impact of sample clauses regarding privileges, contract intent and limited liability as those relate to compliance.
- Review legal and practical ways to respond to non-compliance issues that do arise.



### WEBINARS FOR TEAMS

Attend these fast-paced, 90-minute interactive sessions delivered right to your computer without leaving your office!

Join us as The Procurement School experts take a deep dive into a narrow topic.

Each webinar includes relevant content, as well as time for Q and A and lively discussion to encourage maximum interaction and participation.

#### Contact Us:

Learn more about what The Procurement School could do for your organization and how we can tailor a session to your specific organizational needs, please contact us:

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