

Procurement Essentials for Executives

Executives and Elected Officials provide oversight to ensure that procurement processes are conducted fairly, legally and within corporate policy. This 90-minute interactive webinar provides a high-level overview of the foundational laws behind competitive contracting, identifies key risk areas in the procurement process and outlines the critical role that executives play in ensuring that their organization receives maximum value from procurement activities. Participants will identify the high-risk procurement activities in their own organization and discover strategies to mitigate those risks.

Learning Objectives

- Review the laws of competitive contracting.
- Identify high-risk areas in the procurement process.
- Discover tips to avoid supplier challenges and claims of unfairness.
- Consider how to avoid allegations of preference, bias and conflict of interest.
- Outline strategies to avoid personal and corporate liability.
- Highlight the appropriate role for executives during the procurement process.



WEBINARS FOR TEAMS

Attend these fast-paced, 90-minute interactive sessions delivered right to your computer without leaving your office!

Join us as The Procurement School experts take a deep dive into a narrow topic.

Each webinar includes relevant content, as well as time for Q and A and lively discussion to encourage maximum interaction and participation.

Contact Us:

Learn more about what The Procurement School could do for your organization and how we can tailor a session to your specific organizational needs, please contact us:

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