

Managing Contract Performance

Much of the value of crafting and conducting a fair and transparent procurement process can be lost if no one manages the contract once it is in place. Although dispute resolution and conflict management skills are critical, your contracts must embed the tools and other contractual provisions that enable effective management. This interactive webinar will help you design effective performance management frameworks that help your end users ensure the contractor stays on track and demonstrate that your organization has received the value expected. The high-performing contractors love clear and reasonable contract expectations, so crafting effective measures and rectification provisions will also help create successful working relationships with your suppliers and set your procurement opportunity apart from others they may consider responding to.

Learning Objectives

- Explore the effect your relationship with contractors has on the value you receive.
- Examine strategies to draft meaningful performance measures for your contracts.
- Recognize the importance of including a performance management plan in your contracts.
- Review specific contractual provisions that will assist with keeping performance in line with contract expectations.



WEBINARS FOR TEAMS

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Join us as The Procurement School experts take a deep dive into a narrow topic.

Each webinar includes relevant content, as well as time for Q and A and lively discussion to encourage maximum interaction and participation.

Contact Us:

Learn more about what The Procurement School could do for your organization and how we can tailor a session to your specific organizational needs, please contact us:

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